

**W. FRAZIER CONSTRUCTION CO., INC**  
**7050 MOBERRY ROAD**  
**RAVENEL, SC 29470**  
**OFFICE (843) 556-8784 FAX (843) 556-4430**

## **WFC PROFILE**

COMPANY: W. Frazier Construction, Inc.  
7050 Moberry Road  
Ravenel, SC 29470

ESTABLISHED: 1982 (28 Years)  
TELE/FAX: (843) 556-8784; 556-4430

PRINCIPAL: Willie Frazier, Jr., President  
(843) 556-8784 X-20 (office)  
(843) 209-4741 (cell)  
[williesr@wfrazierconstruction.com](mailto:williesr@wfrazierconstruction.com)

CONTACT: David Barker, CM  
(843) 556-8784 X-22 (office)  
(843) 607-8350 (cell)  
[david@wfrazierconstruction.com](mailto:david@wfrazierconstruction.com)

COMPANY TYPE: Corporation  
Federal ID: 57-0879827

**CERTIFICATION (S)/LICENSE (S):**

1. General Contractor – License Number: G13281
2. SCDOT Pre-Qualified Prime Contractor – Vendor 1WF001
3. MBE Contractor
4. Charleston County Certified SBE, Certification Number 073008-10-CN-040
5. Governor's Office Small & Minority Business, OSMBA Certification Number 0101230310
6. SCDHEC Onsite Sewage Treatment & Disposal System
7. SCEIS (SC Enterprise Info System) Vendor Registration No. 7000028610
8. City of Charleston Certified DBE

CONSTRUCTION TYPE(S): WFC concentrates in four major areas of construction.

**Mining:** We operate two (2) mines (dirt pits), one in Ravenel and one on John's Island, SC. We sell and mine fill dirt (soil), screened topsoil and receive (dispose) unsuitable (muck) material (soil). Both are SCDHEC permitted facilities.

**Trucking:** Our trucks, both tri-axle and tractor-trailer, along with lease drivers haul various aggregates and fill dirt (soil). We also have steel trailers for demolition/clearing debris hauling.

**Civil/Sitework:** All site infrastructure including grading, drainage, selective clearing and grassing (hydro seeding). Subcontractors perform concrete, asphalt, fencing and other specialty trades under WFC contract.

**Demolition:** Select demolition projects. Most demolition projects performed for Federal/State/Local Governments.

**WFC Aggregate Yard:** WFC owns and operates an aggregate sales yard offering approx. 10 different aggregates (slag, granite & limestone), RAP (recycled asphalt), broken concrete and screened topsoil for sale. Certified scales are located at this facility. The aggregate yard is located adjacent to our offices/shop.

**Moberry Land Clearing Debris/Wood Chipping Facility:** WFC operates this SCDHEC permitted facility to receive all types of land clearing debris. All materials are recycled and used for boiler fuel, mulch, compost & topsoil. This facility is located across the street from our offices/shop.

**WFC's Clients:** Government (Federal, State, City & County); FAA (Airport); Developers (Sub-Divisions); Industrial / Commercial.

**Professional Organizations:** ASAC (American Subcontractors Association of the Carolinas), SCTA (South Carolina Trucking Association).

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**WFC PROJECT(S) PROFILE**  
(Partial Listing)

**TITLE:** FY-65 DEMO 80 HOUSING UNITS MENRIV  
N62467-04-C-8335

**Charleston Naval Weapons Station**  
Charleston, South Carolina

**SCOPE:** Demolish, remove and disposal of 80 housing units; abatement of lead based paints; grading/grassing entire site; storm drainage modifications; erosion control.

**CONTRACT VALUE:** \$1,000,000.00

**CONTACT:** Broadband Network Services  
100 Brigade St.  
Charleston, SC 29403  
Fred Anthony (843) 722-6813

**TITLE:** C17 SQUAD OPS/AMU FACILITY #3 & #4  
Charleston Air force Base (CAFB)  
Charleston, SC

**SCOPE:** Demolition of existing bldgs., roadway, walks, etc. All earthwork for AMU #3 & #4 including bldg. pads, parking lots, roadway including parking lots at *CE Compound* and *Bldg. 700*. Concrete curb & gutter/sidewalks; asphalt paving/line stripping, grassing. All storm drainage and reconstruction/relocation of Graves.

**CONTRACT VALUE:** \$1,500,000.00

**CONTACT:** Arctic Slope Construction, Inc.  
100 E. Corson Street  
Pasadena, CA 91103

**TITLE:** REPAIR ACCESS RAMP, BLDG 700  
Charleston Air Force Base (CAFB)  
Charleston, SC

**SCOPE:** Excavate, grade and prepare site for concrete pavement installation including removal/disposal-contaminated soil; loading, hauling and placement of crushed concrete as aggregate base, storm drainage.

**CONTRACT VALUE:** \$325,000.00

**CONTACT:** Head, Inc.  
Columbus, Ohio  
Paul Ondera, VP (614) 338-8501

**TITLE:** REPLACEMENT OF THE STONO BRIDGE  
SCDOT FILE NO. 10.989  
Charleston, SC

**SCOPE:** All grading, aggregate base, demolition and removal/disposal of causeway. Federal and State funded project.

**CONTRACT VALUE:** \$1,000,000.00

**CONTACT:** Banks Construction Co., Inc.  
North Charleston, SC  
Ron Banks, VP (843) 744-8261

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**TITLE:** Bees Ferry Landfill MSW Cell 2 Construction, Contract #4248, IFB 4248-09, Charleston County, SC

**SCOPE:** Supplied and hauled fill dirt (soil) and liner material (clay) for Bees Ferry Landfill cell construction.

**CONTRACT VALUE:** \$1,350,000.00

**CONTACT:** Glover Construction Co., Inc.  
4493 US 301 Highway  
Pleasant Hill, NC 27866  
Matt Glover, VP

**TITLE:** Wellborn Village – Phase I (Town Homes)

**SCOPE:** All grading, storm drainage, conduit, aggregate and grassing for subdivision. Clearing, soil stabilization, asphalt paving, concrete curb & gutter/sidewalk, sewer/water performed by subs.

**CONTRACT VALUE:** \$2,153,000.00

**CONTACT:** HLA, Inc.  
29 Leinbach Drive, A2  
Charleston, SC 29407-6988  
John Lester, Principal or Adriana Carson, EIT (843) 763-1166

**TITLE:** The Hunt Club – Phase V (Town Homes)

**SCOPE:** All grading, storm drainage, conduit, aggregate base, erosion control, tree protection, concrete storm drainage structures (boxes). Clearing, asphalt, concrete curb & gutter/sidewalks, water & sewer performed by sub-contractors.

**CONTRACT VALUE:** \$868,224.45

**CONTACT:** Rainbow Development Group, LLC  
1901 Ashley River Rd., Ste 70  
Charleston, SC 29407  
Russ Nester, Principal (843) 763-2732

**TITLE:** The Hunt Club – Phase IV (Subdivision)

**SCOPE:** All grading, storm drainage, conduit, aggregate base, grassing for subdivision construction. Clearing, asphalt paving, sewer and water performed by subs. Completed Phases I, II & III prior to Phase IV.

**CONTRACT VALUE:** \$2,264,000.00

**CONTACT:** Rainbow Development Group, LLC  
1901 Ashley River Rd., Suite 70  
Charleston, SC 29407  
Russ Nester, Principal (843) 763-2732

**TITLE:** The Villages @ St. Johns Woods – Phase IV (Subdivision)

**SCOPE:** All grading, storm drainage, conduit, aggregate base for subdivision. Concrete curb & gutter/sidewalks, sewer/water, clearing and asphalt paving performed by subs. Completed two other Phases prior.

**CONTRACT VALUE:** \$1,236,000.00

**CONTACT:** Pearlstine Properties  
5900 Core Rd, Suite 503  
Charleston, SC 29406  
Jon Westendorff (843) 766-1166

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**AWARDS / RECOGNITION / ASSOCIATIONS**

**Governors Task Force for Economic Development:** Mr. Frazier, Sr. appointed by Governor Mark Sanford.

**Charleston Transportation Committee.** Mr. Frazier, Sr. appointed by the SC State Senate Delegation and served as a member-at-large.

**SCTA (South Carolina Trucking Association).** WFC, Inc. is a member and Mr. Frazier, Sr. previously served on the Board of Directors of the SCTA.

**ASAC (American Subcontractors Association of the Carolinas).** WFC has been a member firm for the past 20 years. WFC employees have served as President, Vice President and Board Members for the Charleston (local) and Carolinas (National) Chapters.

**Charleston Southern University.** Mr. Frazier, Sr. is a past member of *The Board of Visitors*.

**Presidential Citation – ‘ Economic Advisory’ 2007**  
SC State Conference - NAACP

SCDOT (South Carolina Department of Transportation) – 2004  
**“Entrepreneurial Excellence Award”** presented to Mr. Frazier at the 14<sup>th</sup> Annual SCDOT Entrepreneurial Development Institute Program.

SCDOT (South Carolina Department of Transportation) - 1999  
**SCDOT Policy and Research Council - Member**

FEDERAL HIGHWAY ADMINISTRATION (FHWA) - 1999  
**‘NATIONAL MINORITY BUSINESS ENTERPRISE (MBE) OF THE YEAR’**  
“The FHWA recognizes W.Frazier Construction, Inc. successful growth into a thriving company with the capability of managing and constructing major projects”.

THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA (AGC) – 1998  
**‘CERTIFICATE OF COMMENDATION FOR SAFETY EXCELLENCE’**  
“25% Below Division Incidence Rate –Highway Division”

CAROLINAS AGC – 1998  
**‘ACHIEVEMENT AWARD FOR OUTSTANDING SAFETY PERFORMANCE’**  
“For Lost time Injuries/Ilnesses Below The National Average”

U S DEPARTMENT OF COMMERCE – 1997  
MINORITY BUSINESS DEVELOPMENT AGENCY  
ATLANTA REGIONAL  
**‘MINORITY CONSTRUCTION FIRM OF THE YEAR’**

SOUTH CAROLINA STATEWIDE MINORITY – 1997  
BUSINESS DEVELOPMENT CENTER  
**‘MINORITY CONSTRUCTION FIRM OF THE YEAR’**  
“In recognition of outstanding entrepreneurial achievement”

AMERICAN SUBCONTRACTORS ASSOCIATION (ASA) – 1996-97  
OF THE CAROLINAS

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**'SUBCONTRACTOR OF THE YEAR'**

FEDERAL HIGHWAY ADMINISTRATION – 1995  
OFFICE OF CIVIL RIGHTS  
REGION 4 CIVIL RIGHTS

**'AWARD OF EXCELLENCE'**

"In recognition of W.Frazier Construction, Inc. outstanding commitments and achievements in the Disadvantaged Business Enterprise Program"

AMERICAN SUBCONTRACTORS ASSOCIATION (ASA) – 1994-95  
OF THE CAROLINAS

**'SUBCONTRACTOR OF THE YEAR'**

THE SOUTH CAROLINA DEPARTMENT OF TRANSPORTATION (SCDOT) – 1993

**'DBE "SET ASIDE" CONTRACTOR OF THE YEAR'**

"Based on highest contract dollar amount awarded"

THE SOUTH CAROLINA DEPARTMENT OF TRANSPORTATION (SCDOT) – 1993  
DISADVANTAGED BUSINESS ENTERPRISE (DBE)

GRADING AND DRAINAGE

**'CONTRACTOR OF THE YEAR'**

US SMALL BUSINESS ADMINISTRATION - 1992

SOUTH CAROLINA MINORITY

**'SMALL BUSINESS PERSON OF THE YEAR \* RUNNER-UP'**

SOUTH CAROLINA DEPARTMENT OF TRANSPORTATION – 1990

SOUTH CAROLINA STATE COLLEGE

**'MOST SUPPORTIVE MINORITY CONTRACTOR'**