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HAROLD GILLENS, CEO, QUINTECH

CMSDC Opens the Door For Boundless Opportunities

QUINTECH Poised to Parlay Government Experience into Commercial Business

By Cynthia Hardy, Contributing BOM Writer

I joined CMDC because of the tremendous resources and opportunities it offers entrepreneurs and corporations. I can clearly see how what my company has been doing for the past 15 years (primarily in the government sector) uniquely positions me to expand and grow in the commercial arena. I look forward to networking and partnering with other members of the organization and corporate representative as well. I am glad my college buddy Jim Hardy recruited me and I listened!

*Harold Gillens
CEO, QUINTECH*

Harold Gillens Global Footprint

'It was a little before 4 in the morning in July two years ago and Harold Gillens was a long way from home. Looking out of his window at the falling rain in Misawa, Japan, Gillens was not on vacation with his family. His 4th of July celebration

would have to wait. Instead, as head of QUINTECH -- the worldwide security firm-- Gillens was there to oversee his company's loss prevention and security contract for the military grocery stores or commissaries there. To say that QUINTECH has experience in that field is an understatement.

In fact, through a contract with the Defense Commissary Agency Headquarters in Fort Lee, Virginia, QUINTECH handled Loss Prevention and Security for ALL military commissaries WORLDWIDE. After completing the Vulnerability Assessment at each of the 200+ locations, QUINTECH was then selected to install camera system upgrades and audio/paging systems in every commissary in the world. Not bad for a guy who grew up in Eutawville, South Carolina and as a kid had a reputation for always 'tinkering' with something.

Humble Beginnings

No one was surprised when Gillens left Eutawville, went to Clemson and graduated with a degree in engineering. Likewise, when he landed a 'plum' job

right out of college—that didn't raise an eyebrow either. Here's what did. After more than 15 years of steadily climbing the corporate ladder, earning impressive promotions and excelling as an engineer in the electronic security field—Gillens believed something was missing. So he left.

"As an engineer for the federal government, I had gotten a little frustrated with the length of time it would often take to get things done. Because of the structure of government, there are a lot more steps that you have to take to deliver a project from beginning to end. I began to realize that I could service my clients better and offer more value if I were in business for myself in the private sector."

So in preparation of his move, Gillens went back to school at George Washington University for an advanced engineering degree. "When I finished, my first big contract was with the United States Department of Agriculture (USDA). We supported all the security system upgrades for USDA facilities throughout the National Capital Region or Washington DC area.



THE QUINTECH TEAM OF PROFESSIONALS

Getting that contract right after I got my masters gave me the indication that I needed. I moved my family back to South Carolina in 2004 and began to grow my business."

About QUINTECH

QUINTECH, incorporated in the state of South Carolina in 1997, is a Security Engineering and Construction Management firm with over 25 years of professional security engineering and project management experience. In 2003, QUINTECH was a consulting firm that offered security management and engineering services across the Integrated Security Management System (ISMS) Life Cycle. In 2007, QUINTECH began to focus on the construction needs of Security Work Environment or Secure Rooms for federal agencies. QUINTECH is professionally recognized for its product independence and ability to provide the intelligent solution to clients security needs.

Diversified Client List

Today QUINTECH is a \$5,000,000 (5 million dollar) company with an impressive client list.

Government

- Department of the Air Force
- Defense Commissary Agency
- US Department of Homeland Security
- National Aeronautics and Space Administration

- Army National Guard
- US Department of Commerce
- National Park Service
- Federal Aviation Administration
- GSA
- SPAWAR
- USDA
- Department of the Navy

Education

- Davis & Elkins College
- Dare County Schools
- South Carolina State University

Commercial

- Burger King
- Johnson-McAdams
- Northrop Grumman
- Raytheon
- SCRA
- Wilbur Smith Associates
- Windmill Harbour

Poised for Growth

Looking at his impressive client portfolio, Gillens says QUINTECH's future growth will likely be in the private sector. It seems like a natural progression. With QUINTECH' extensive experience with military grocery stores' security, he is looking to do business with some of the major grocery chains, maybe even some pharmaceutical companies by using its experience gained with secure room construction and security for the

Department of Homeland Security.

"We look to increase our clients' bottom line with our security services," says Gillens. We know how important it is to protect inventory and information. We are experts at doing that."



Keys to Success

Gillens says, "I thank GOD for life, health and strength. Equally, I thank him for blessing me with my wife Ophelia as my life partner. Because she runs the house and family activity, it allows me to seamlessly run this business and still be with my family for all of the important moments. She helps me strike that balance that is so important to maintain peace of mind about what is going on at home when I am at the office or on another continent."

"QUINTECH's success is our success."