

CEO Roundtable3
July 18, 2012

Attendees: Sandra Laribo, Ken Canty, Clifford Smith, Adrian Williams, Fred Anthony, Evelyn DeLaine Hart

The following material was provided as information:

The CMSDC BOC will be held July 30 - Aug 1

VIP tickets may be available for the PGA next month

The website is up and running

A meet and greet for the MBP will be scheduled. The LC will be included at a later event.

All MBEs should get their UCP certification done immediately

Action items

The CEOR identified issues that are of concern:

Prompt pay is not as much of an issue with firms working with the government but it remains a problem for those who work in the private sector. A list of firms with slow pay histories will be developed and placed on the website.

There remains a need to meet with Jim Newsome to discuss opportunities for MBEs at the SCPA.

There is a need to have some projects broken up into packages that enable small firms to compete

Ken Canty brought up, the idea of an 8A association for the Fri-county region. He will bring up, the subject with Mike O'Neil today

Invite prominent members to the LC, e.g., Keith Waring and key staff from local congressional offices (DeMint, Scott, Graham, and Clyburn)

There is a need to enhance website with information useful to MBES. This is particularly the case for contacts information at various federal installations

Clifford Smith has a need for a Procurement Agent/buyer for auto, parts in the Columbia area.

Fred Anthony also apprised the group, of an opportunity for work with OCAB in Orangeburg, SC

EDH also advised the group of opportunities with Choate on the wind turbine project and with the school district with MB Kahn. She encouraged them to introduce themselves to Anthony Lawrence of Brownstone. She will be contacting ST Peden to discuss this Clemson initiative.

The group discussed the need for committees and thought they might be developed by sector, i.e., government, construction, IT /Electrical, Services, CM/PM, Grounds Maintenance to start. This tie into Sylvester Hester's suggestion that we take vertical views of our businesses by industry sector. There will be more on this subject.

Ken Canty also shared information regarding two large projects coming from the Louisville Core of Engineers. Contact him for more information

The final topic for discussion was reporting. the group agreed to include firm, size, employees, certifications, connections/partnerships with other MBEs and Buyers, past, current, and future projects, community activity, business outside Charleston county and SC.

The MBP website is <http://mbp.charlestoncounty.org>.

A link will be sent to show the cost for individual events. Call EDH for more information.

The meeting adjourned at 9:35am. The next meeting will be after the Leadership Council meeting on August 15th and will be held at Atlantic South Consulting Services in West Ashley.